

Verosol

Day 2 Services: Closing 2025 with Smarter Solutions



From the Desk of Neil Krotzsch | Head of Automation & Day 2 Services

Dear Subscriber and Day 2 Ambassador,

As 2025 draws to a close, it's the perfect moment to reflect on the milestones we've achieved together. This year, Verosol introduced a suite of industry-first products and services that now underpin the next era of smarter, more sustainable asset management.

From **Baseline Audits** through to **Planned & Preventive Maintenance Agreements**, we've worked to build a future-ready pathway that reduces downtime, extends asset life, and gives Facilities Managers the tools and insights they need to manage blinds more intelligently and with less disruption.

In this final edition of the year, we are proud to introduce the next chapter in that journey:

Introducing eSMART Wiring – Ready for the Future

Modern buildings demand **flexibility, sustainability and cost efficiency**. Yet traditional wiring systems make upgrades slow, expensive and disruptive - often locking properties into outdated approaches that limit their long-term potential.

eSMART Wiring changes that.

Where Traditional Wiring Falls Short

Baseline Examples

- Example 1 – Commercial Building Upgrade:**
A site with standard wiring faces major tenant disturbance and high labour costs during automation upgrades.
- Example 2 – Retrofit Scenario:**
Existing cabling restricts the use of advanced digital motors and intelligent blind systems, forcing costly workarounds.

Common Issues with Conventional Wiring

- Limited flexibility for future upgrades
- Increased downtime during system changes
- Repeated re-cabling costs over the asset life
- Higher environmental impact due to unnecessary waste

Available Options

1. Stick with traditional wiring (high long-term risk)
2. Apply partial upgrades (limited flexibility)
3. Choose a future-proof pathway: eSMART Wiring

The eSMART Solution

Our **eSMART wiring concept** is designed to:

- Enable seamless integration of digital motors and smart controls
- Minimise downtime and tenant disruption during upgrades
- Support sustainability through Verosol's Take-Back Program and zero-landfill commitment
- Lower long-term cost by eliminating repeated rewiring
- Allow upgrades to be treated as OPEX, not CAPEX – spreading investment over time

With eSMART, your asset becomes **flexible, scalable and resilient**. Upgrades become simpler, cleaner and less costly. And your building becomes ready for the next

generation of automation.

That's what we call **future-ready asset management**.

What This Means for You

By adopting eSMART wiring, you:

- Unlock a smarter, more adaptable infrastructure
- Reduce operational risk and tenant disruption
- Align your site with sustainability and circular economy principles
- Position your building for predictive maintenance and advanced automation
- Create a financially efficient, future-proof upgrade path

In 2026, we'll continue this journey by exploring how digital motors, intelligent controls and predictive analytics will transform building performance—helping issues be identified before they occur.

Thank You

As we close out 2025, I want to extend my genuine thanks for your partnership, your engagement, and your commitment to building smarter, more sustainable assets.

On behalf of the entire Verosol team, we wish you and your families a **Merry Christmas and a prosperous 2026**. I'll be taking a short break and will return in February with fresh insights and more exciting developments for the year ahead.

Warm regards,

Neil Krotzsch

Head of Automation & Day 2 Services

day2services@verosol.com.au

Download the Day 2 Whitepaper

[Day 2 Whitepaper](#)

Contact Verosol for a Tailored Proposal

[Contact Us](#)

t: 1800 721 404 | e: day2services@verosol.com.au



Verosol Day 2 Services | NOVEMBER EDITION | 05 November 2025